

### **COMMERCIAL REAL ESTATE**

Integrated Special Reports are turnkey content solutions in which participating advertisers can be mentioned in at least one story. Produced by Globe Content Studio. Topics are informed by technology that provides data signals on what is resonating with readers and keeping them engaged. It provides confidence that these are ideal environments to position and deliver your brand message.

The Canadian commercial real estate sector continues to navigate a period of change, shaped by shifting demand, evolving remote work trends, and new government policies and regulations. Businesses face a range of challenges—from elevated vacancy rates in urban centres to growing demand for sustainable, flexible spaces. Yet within these pressures lie opportunities. Forward-thinking companies are responding with innovative strategies, including adaptive reuse of properties and tech-enabled efficiencies, to meet market needs and drive value. This special report will explore these critical trends and offer insight into how businesses can adapt and thrive. It also provides an ideal platform for advertisers looking to engage decision-makers who are actively seeking solutions in a fast-changing market.

91% 54% 85% more likely to more likely to be more likely to be business **Senior Managers** be MOPEs decision and Owners makers Print/Digital Weekly Readers - 6,018,000

Print Weekly Readers - 2,608,000 | Digital Weekly Readers - 4,576,000

Source: Vividata SCC Spring 2024, National, Adults 18+

Sponsor Content Booking Deadline	Standard Booking Deadline	Material Deadline	Publishing on Tuesdays
December 10	January 21	February 4	February 18
March 11	April 8,	April 22	May 13
July 15	August 12	August 26	September 16
August 26	September 23	October 7	October 28
October 13	November 4	November 24	December 2

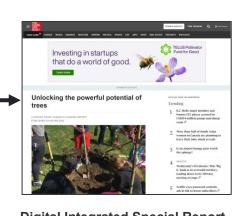


# **ESSENTIAL PACKAGE**

Your brand mentioned within the integrated report among participating advertisers



**Special Report** Content Discovery -Standard Digital Traffic Driver.



**Digital Integrated Special Report** Ads rotate with equal SOV among participating advertisers. Includes brand mention within report.



**Print Integrated Special Report** with brand ad adjacency and brand mention within report.

Package	Details	Investment	
Digital*	<ul> <li>Equal brand ad SOV among participating advertisers, adjacent to integrated report content. Includes brand mention within the article.</li> <li>200,000 driver impressions – Globe and Mail ROS.</li> <li>300x600 includes logo, drives to integrated report with adjacent SOV ads.</li> <li>200,000 brand impressions – Globe and Mail ROS</li> <li>300x250 brand ads, drives traffic to your site.</li> </ul>	\$8,000	
Print	Ad adjacent to report content, with brand mention in article**. Various ad formats available.	Standard print rates apply	
Digital + Print	➤ Digital and print as described above.	\$23,600 (National full page***) \$18,600 (National half page***)	

\*No minimum page view guarantees. \*\*No sightlines or approval on integrated content. \*\*\*Other print sizes and editions available.



#### **INTEGRATED SPECIAL REPORT**

## PREMIUM PACKAGE

Your brand mentioned within integrated report content among participating advertisers + sponsor content with your brand fully integrated





Standard Digital Traffic Driver



**Print Integrated Special Report** 

brand ad adjacency, mention in article

or NAM Foliat colores Since 60x Editors Figural Appagate like History Time colorests (byt. 64m N

#### **Print Sponsor** Content

Full sightlines in article with brand adjacent to report content



that do a world of good.

**Digital Integrated** 

**Special Report** 

Ads rotate with SOV

among advertisers.

**Digital Sponsor Content** Custom developed with the client



Package	Details	Investment
Digital Only Package	<ul> <li>DIGITAL INTEGRATED REPORT: Equal brand ad SOV among participating advertisers, adjacent to report. Includes brand mention*. No page view guarantees.</li> <li>150,000 impressions – Globe and Mail ROS.</li> <li>300x600 includes logo, drives to report with adjacent SOV ads.</li> <li>DIGITAL SPONSOR CONTENT: Minimum 2,000 – 2,900 page views for one article, custom developed with client**.</li> <li>100% SOV brand ads adjacent to sponsor content.</li> <li>Branded content discovery includes standard traffic drivers, native and social.</li> </ul>	\$20,000
Print + Digital Package	<ul> <li>DIGITAL INTEGRATED REPORT: As described above.</li> <li>PRINT INTEGRATED REPORT AND SPONSOR CONTENT:         Full page or half page sponsor content adjacent to integrated report that includes brand mention.</li> <li>DIGITAL SPONSOR CONTENT: Minimum 1,700 – 2,500 page views for one piece of sponsor content.</li> <li>100% SOV brand ads adjacent to content.</li> <li>Branded content discovery includes standard traffic drivers, native and social.</li> </ul>	\$33,000 (National full page) \$28,000 (National half page)

\*No sightline or approval on integrated report content. \*\*Full sightline and approval on sponsor content. 6 to 8-week lead time.