



Objective and Methodology

To update our understanding of Globe and Mail readers' car buying behaviours and plans.

Some of the questions we asked our Globe Insiders considered:

- How many cars were in their household
- If they recently purchased or lease a car
- The type of cars in their household by engine type and brand
- Their plans for buying or leasing a new or used car in the future

The survey asked many specific EV questions of current and prospective EV drivers.

Survey Period: January 9, 2025 – January 13, 2025

Survey Participants: 1,241 (35% response rate)

Last Globe Insiders Auto Survey: March 2024

The results from this survey reflect a sample of Globe print and digital readers and are not representative of the Canadian population.









Auto Study 2025 Summary

Globe readers and their current automobiles:

- 46% have 1 car in their household; 46% have 2+ cars
- 89% of car owners report having a car with a gasoline-based engine
- The top brands owned with internal combustion engines are Japanese:
 Honda, Subaru and Toyota; only one North American brand, Ford, resides in the top 5
- 17% bought or leased a car in the past 12 months

Globe readers and their future automobiles:

- 31% plan to buy or lease a car within the next two years
- 57% are considering a hybrid; 55% are considering a car with a gasoline powered engine
- 28% are considering an electric, 28% are considering a plug-in hybrid electric
- Toyota is the lead brand being considered across gasoline, hybrid and plug-in hybrid engine types

Globe readers and EVs:

- 62% charge their EV only at home
- 98% of Globe EV owners are very satisfied or satisfied with their cars
- 75% of those considering an EV in the next 2 years would prefer a minimum range of 301-500 KM
- 39% would spend up to \$70,000 or more on a new EV
- 42% think that public access to EV charging has improved over the past 12 months







