



2024 METRO INTEGRATED SPECIAL REPORT-DIGITAL AND **NEWSPAPER** 

## **SPRING REAL ESTATE**

Integrated Special Reports are turnkey content solutions in which participating advertisers can be mentioned in at least one story. Produced by Globe Content Studio.

Topics are informed by content management technology that provides our editorial staff and Globe Content Studio with data signals on what is resonating with readers and, more importantly, keeping them engaged. It provides confidence that these are ideal environments to position and deliver your brand message.

## **Themes for Spring Real Estate:**

Amid a fluctuating real estate market, home buyers and sellers in the Greater Toronto Area are looking for information they can trust while making one of the biggest decisions in their lives. Many are looking to purchase their first home and countless others looking to move up, purchase recreational or investment properties.

To help readers navigate the spring market, The Globe and Mail will publish a Spring Real Estate feature that will analyse and inform readers about real estate trends, opportunities and pitfalls when looking to buy or sell in 2023.

Builders and resale brokers should use this opportunity to reach The Globe and Mail's affluent audience with their unique real estate offerings.

15% 23% 36% more likely to more likely to more likely to own a vacation buy or sell real own homes worth home or estate (next 12 over \$2 Million investment real months) estate

Print Weekly Readers – 1,303,000 Digital Weekly - 2,125,000

Source: Vividata SCC Fall 2023, Ontario Metro, Adults 18+, Globe weekly print/digital readers

Standard Booking Deadline	Material Deadline	Publishing Date
April 10, 2024	April 17, 2024	Friday, May 10, 2024

For additional information contact Keith Ryder, Special Reports Associate kryder@globeandmail.com

## Print and digital packages – driving awareness and thought leadership

Package	Metro Edition Print	Digital*	Investment	Value
Print and digital Multi-advertiser Brand quote/mention	<ul> <li>YOUR FULL-PAGE AD**</li> <li>your quote/mention interwoven into related content</li> </ul>	<ul> <li>250,000 IMPRESSIONS:</li> <li>125,000 300x600 to special feature content, 125,000 300x250 to your brand site</li> <li>Your 300x250 &amp; 728x90 brand ads run equal share of voice adjacent to generic feature article(s) with your quote/mention interwoven</li> </ul>	\$13,500	\$40,215
Print and digital Multi-advertiser Brand quote/mention	<ul> <li>YOUR HALF-PAGE AD**</li> <li>your quote/mention interwoven into related content</li> </ul>	<ul> <li>250,000 IMPRESSIONS:</li> <li>125,000 300x600 to special feature content, 125,000 300x250 to your brand site</li> <li>Your 300x250 &amp; 728x90 brand ads run equal share of voice adjacent to generic feature article(s) with your quote/mention interwoven</li> </ul>	\$10,200	\$26,495
Print – FP Multi-advertiser Brand quote/mention	<ul> <li>YOUR FULL-PAGE AD**</li> <li>your quote/mention interwoven into related content</li> </ul>	NOT APPLICABLE	\$11,000	\$34,715
Print – HP Multi-advertiser Brand quote/mention	<ul> <li>YOUR HALF-PAGE AD**</li> <li>your quote/mention interwoven into related content</li> </ul>	NOT APPLICABLE	\$7,000	\$20,995
Digital Multi-advertiser Brand quote/mention	NOT APPLICABLE	<ul> <li>400,000 IMPRESSIONS</li> <li>200,000 300x600 to special feature content, 200,000 300x250 to your brand site</li> <li>Your 300x250 &amp; 728x90 brand ads run equal share of voice adjacent to generic feature article(s) with your quote/mention interwoven</li> </ul>		\$8,800
Digital 100% SOV + feature alignment Brand quote/mention	NOT APPLICABLE	<ul> <li>1,900 to 2,800 ESTIMATED PAGE VIEWS WITH BRAND AD – EXCLUSIVE SHARE OF VOICE</li> <li>Approx. 900-word article related to topic with your quote/mention exclusively interwoven.</li> <li>300x250 &amp; 728x90 brand ads appear adjacent to article</li> <li>Page views via native, branded drivers, managed performance, social amplification</li> <li>8-week lead time</li> <li>Your 300x250 &amp; 728x90 brand ads also run equal share of voice adjacent to generic feature article(s)</li> </ul>	\$17,000	\$31,396

<sup>\* 4-</sup>week delivery time, subject to availability and seasonal adjustments

<sup>\*\*</sup>For additional ad sizes, please speak with your Globe and Mail advertising representative